

2020 — THE YEAR OF ONLINE EVENTS

Now, more than ever, there is a need for events to move online.

This session will offer practical ideas, hints and tips for how to deliver online events in a creative and engaging way.

During this webinar we will cover:

- An introduction to different online events
- Practical advice about planning, managing and executing online content
- An overview of some different online platforms and options
- Tips about increasing engagement and interaction
- Ideas for creative delivery online

Presenting the Session Today:

Becki Cross
Freelance Event Manager
MD and Event Strategist, Events Northern Ltd
Associate Lecturer, UCLan
Formerly Deputy Editor of EventMB (eventmanagerblog.com)

20 years of experience running events.



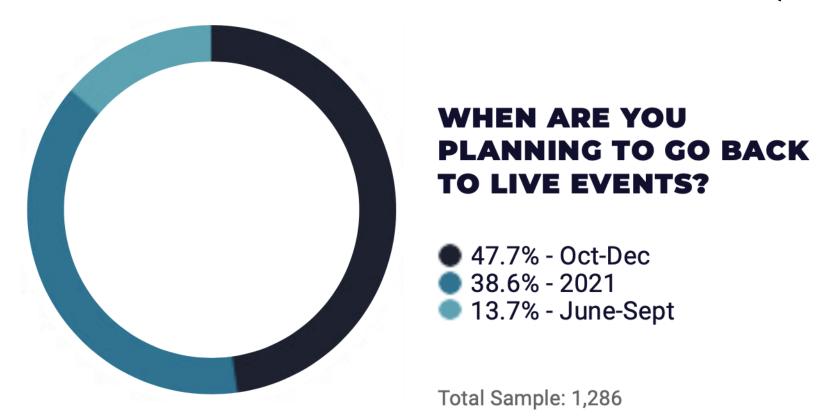
Passionate about events and how they can help you to achieve your objectives.

Has worked on a wide variety of events including conferences, exhibitions, fashion shows, golf tournaments, festivals, gigs, awards ceremonies, New Year's Eve celebrations, dinners, parties, and more!

Experience of participating in and running webinars, online-only and hybrid events.

Developing my own event passion projects, including PlannerFest, developing virtual, hybrid and live event ideas.

WHEN WILL LIVE EVENTS BE BACK? (SURVEY OF EVENT PLANNERS WORLDWIDE)



Meeting Profs When Asked About the Last Event They Planned





WHAT IS AN ONLINE EVENT?

An online, or virtual event, happens over the Internet/WiFi, and is joined in via a computer, laptop or mobile device

(rather than a traditional event, which is a gathering face-to-face).

THE BENEFITS OF ONLINE EVENTS



SAVE
MONEY: VIRTUAL
EVENTS ARE MORE
COST-EFFECTIVE,
BOTH FOR
ATTENDEES AND
HOSTS. HOSTS
DON'T HAVE TO
PAY FOR A COSTLY
VENUE, CATERING,
TRAVEL AND
ACCOMMODATION
TO GET STAFF ONSITE, ETC.



SAVE TIME: ONLINE
EVENT HOSTS SAVE
TIME ON SETUP AND
PLANNING.
ATTENDEES SAVE
TIME ON TRAVEL
AND
ARRANGEMENTS
BEING AWAY FROM
HOME AND THE
OFFICE.



EXPAND ATTENDEE BASE: ACCESSIBLE TO NEARLY EVERYONE. MORE PEOPLE CAN EASILY ATTEND ONLINE **EVENTS WITH REDUCED** CONCERNS AROUND TIME COMMITMENTS. **BUDGET, AND EVENT** LOCATION -INCLUDING INTERNATIONAL ATTENDEES.



EXPAND POTENTIAL SPEAKER LIST: LIKEWISE, **REDUCED COMMITMENTS FOR** A VIRTUAL EVENT MAY ALSO MAKE IT **EASIER AND WITHIN BUDGET TO GET** INTERNATIONAL SPEAKERS, **ESPECIALLY IF YOUR EVENT INCLUDES A** MIX OF LIVE AND PRE-RECORDED SESSIONS.



VALUABLE
CONTENT: THE
CONTENT YOU
CREATE FOR
VIRTUAL EVENTS
CAN BE GATED AND
OFFERED ONDEMAND OR
REPURPOSED AND
REUSED IN OTHER
WAYS
THROUGHOUT THE
YEAR.



HEALTH RISKS: VIRTUAL **EVENTS MAKE IT EASIER FOR YOUR EVENT ATTENDEES** TO STILL GET VALUE FROM YOUR CONTENT WITHOUT **WORRYING ABOUT GETTING SICK OR** SPREADING THE VIRUS. FOR THE **FORESEEABLE FUTURE IT IS THE RESPONSIBLE THING** TO DO.



MEASUREMENT
AND REPORTING: IT
CAN BE EASIER TO
TRACK AND
MEASURE THE
SUCCESS OF THE
EVENT AND REPORT
BACK TO
SPONSORS AND
STAKEHOLDERS.

ATTENDING A VIRTUAL EVENT CAN MAKE PEOPLE MORE INCLINED TO ATTEND THE EVENT IN REAL LIFE

THE DOWN SIDE TO ONLINE EVENTS

Engagement: It can be harder to engage your audience through a virtual setting. F2F events can appeal to all the senses, online events can't — so you need to work harder.

Time/Learning Curve: If you haven't run online events before or are working with a new platform, you will need to invest more time learning about it and having lots of rehearsals.

Technology: Technology is not infallible and things can go wrong – internet connection can be lost, platforms can go down, etc.

Distractions: Distractions are tantalising close to your attendees.

Value/Drop Out Rate: People can value online events less than they would a face to face event and the drop out rate can be higher. It may be harder to get people to pay for online content.

Cues: It can be harder to read cues from other speakers and attendees.

Zoom Fatigue/Screen
Time: People are having a lot
of screen time and online
meetings. And because cues
are harder to read it can be
quite draining.

Time Limited: Shorter can be better when it comes to online events.

Think Creatively: Creativity can be needed to emulate and recreate some of the benefits of F2F events — e.g. networking, exhibitors, etc.

DIFFERENT TYPES OF ONLINE EVENTS

- One-to-One meetings
- Small group meetings
- Live Webinars including the possibility of interaction
- Webinars-on-Demand/Webcasts recorded sessions which are generally available on demand (often a recording of a live webinar).
- Online Training sessions may be live, may be recorded, may be interactive.
- Online Workshops a participative session delivered online
- Online Conference/Event a larger online event which may mimic a face to face event and include networking, virtual exhibitors, workshops, multiple sessions
- Online Summit a larger online event which takes place over several days

TIMELINE OF ONLINE EVENTS

1964: Video conferencing was first introduced by AT&T at the World Fair in New York.

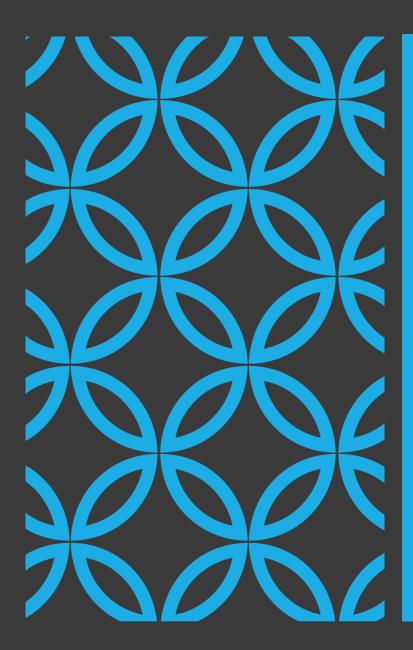
1990s: There was a surge in video conferencing technologies with more advanced video compression technologies which allowed the video image and sound to be transmitted in much smaller packets across the network, reducing the size of the live-streamed files. Video conferencing really took off as commercially-viable video conferencing solutions came to market.

2019: Online was still often seen as the poor relation to face-to-face events. Organisers were often worried about offering an online option (hybrid event) in case it stopped people attending in real life.

2020: A massive opportunity and leap forward for online events – including experimentation and exciting ideas and developments.

Virtual event software is in the spotlight.

Things may have changed forever — or at least for the foreseeable future — people will travel less, attend less events, and going forward people will expect a virtual option instead of/as well as F2F events.



POLL

FIRST THINGS FIRST

- Why do you want to host an online event?

- What do you want to achieve?

- Who is your audience?

- What will be the takeaways from the event?

CHOOSING THE RIGHT ONLINE EVENT SOFTWARE

What type of online event do you want to run? (training, workshop, meeting, conference, webinar)

How many people do you want/need to attend?

How many sessions do you want to run? How long will the event last?

Are you planning to do live sessions, on-demand ones, or a hybrid of the two? (For instance, a live keynote address where attendees can interact with speakers, surrounded by on-demand pre-recorded sessions.)

What do you want to happen when the event is "live" vs. when it's "over"?

What online event experience do you plan to create for attendees? (For instance, does it include networking opportunities, discussion, exhibitors?)

What level of branding is needed? Are you happy to have branding visible from the software provider?

Is the content highly confidential?

Do you have a budget/what is your budget?

What functionality do you need other than the actual event tech (registration, marketing, storage, etc)

HOW MUCH DOES THE SOFTWARE TO RUN ONLINE EVENTS COST?

Tools to power your online events can range in cost drastically:

Free of charge options (often with limits to functionality/numbers/time)

Lower cost solutions are generally between £25 up to £500

You can employ a team of people to handle the tech and logistics for you for £5k plus

High-tech, sophisticated solutions with all the bells and whistles can cost £10,000 + per event, even if you manage it all yourself

SOME ONLINE EVENT PLATFORMS

Facebook Live <u>GoToWebinar</u> <u>HeySummit</u>

Instagram Live <u>ClickMeeting</u> <u>Big Marker</u>

Zoom <u>EverWebinar</u> <u>Hopin</u>

Teams <u>WebinarJam</u> <u>ON24</u>

Zoho <u>WebEx</u> <u>6Connex</u>

StreamYard Virbella <u>INXPO</u>

And many more:

https://www.thesocialeffect.com/blog/list-of-the-best-virtual-event-platforms

THE STEPS TO DELIVERING AN ONLINE EVENT

At the most basic level, the process is not very different from a physical event.

- Decide the speakers, programme and format.
- 2. Advertise the event (remembering to make the what, when, where, who, why very clear). Do not share the actual event link until after registration/closer to the event, otherwise people will bypass registration.
- 3. Enable registrations for the event, collecting the information you need (name, email address, organisation). This may or may not be included within the software.
- 4. Keep attendees, speakers and stakeholders up to date in the lead-up to the event.
- 5. Prepare speakers, rehearse, test and create any pre-recorded content.
- 6. Make sure you're prepared for the event: set up the room and tech (virtually and physically), and check that the conditions are suitable for attendees and presenters.
- 7. Hold the event, making sure everyone is looked after throughout the entirety of the event.
- 8. Follow up after the event, including with different communications for those that participated and those that didn't show up, perhaps with details of how to watch/re-watch on demand.

REGISTRATION PLATFORMS FOR YOUR ONLINE EVENT

Via the online event software, if included and suitable

Eventbrite – free for free events.

There is also a donation option.

Ticket Tailor – online events are free until at least 1st September 2020

FOR YOUR ONLINE EVENT YOU WILL NEED...

In addition to the software requirements, you will also need:

- A webinar team: at the minimum, this will include your presenter, an administrator (with knowledge of the software) and ideally a support assistant (to moderate the session and, if interactive, to manage the chat room, answer any user problems immediately before or during the session and support the presenter).
- A suitable space to run the session (quiet, well lit, good internet connection).
- Appropriate hardware: a good camera/webcam and a high-quality microphone.
- Suitable quality slides (even if not using slides in the session, you will probably want to produce a pre-presentation holding slide).

ZOOM MEETING VS WEBINARS

	Meeting	Webinar	
Description	Zoom meetings are ideal for hosting more interactive sessions where you'll want to have lots of audience participation or break your session into smaller groups.	Think of webinars like a virtual lecture hall or auditorium. Webinars are ideal for large audiences or events that are open to the public. Typically, webinar attendees do not interact with one another. Though Zoom provides options for you to get more social with your attendees, your average webinar has one or a few people speaking to an audience.	
Best used for	•Small to large groups (2+ participants) for: Customer-facing meetings •Sales meetings •Training sessions	 Large events and public broadcasts (50+ attendees) such as: Town halls Quarterly updates Educational lectures 	

Feature	Meeting	Webinar
Size	Up to 1,000 Particpants	Up to 50,000 Attendees (by request)
Registration	~	~
Chat	~	~
Polling	~	~
Raise Hand	~	~
Live Streaming	~	~
Reporting	~	~
Reactions	~	
Breakout Rooms	~	
Practice Session Room		~
Q&A		~

ZOOM PLANS

Basic - FREE

The meetings you host will be limited to 40 mins and up to 100 participants.

Pro - £11.99 per month, per host

The meetings you host can last up to 24 hours with up to 100 participants (or pay for more -500 participants for £51.99 pm,ph or 1,000 for £83.99 pm,ph). Activate advanced meeting controls, such as enabling and disabling recording, encryption, chat and notifications. Record meetings.

Add **Video Webinars** (starting at £32/mo)

Business - £15.99 per month, per host

Up to 300 participants (or pay for more -500 participants for £51.99 pm,ph or 1,000 for £83.99 pm,ph). Company branding. Custom emails. Admin dashboard. Vanity URL.

WAITING ROOM

Please wait, the meeting host will let you in soon.

Molly Parker's Personal Meeting Room

Test speaker and microphone

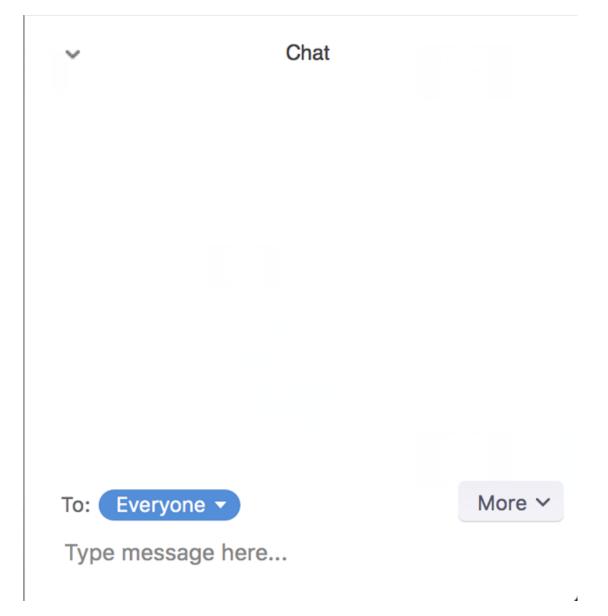
IN-MEETING CHAT

Group chat

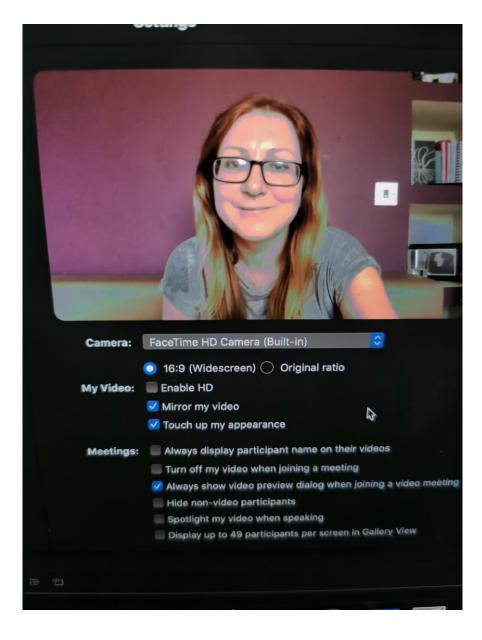
1:1 chat

Useful for technical support issues

Useful for Q&A



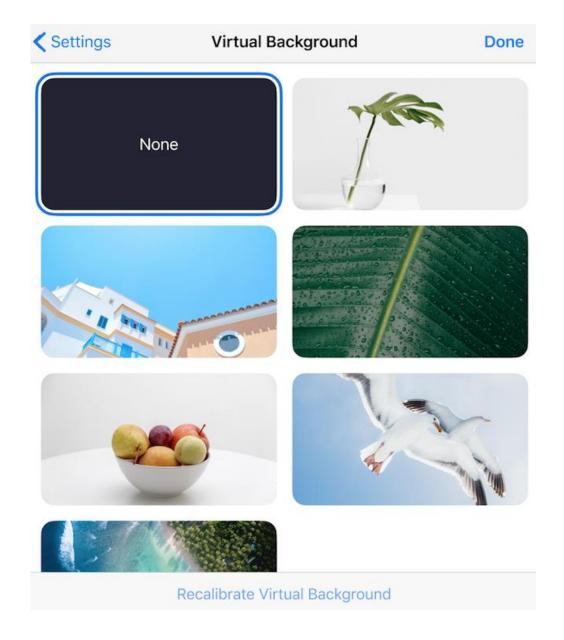
LOOK YOUR BEST!

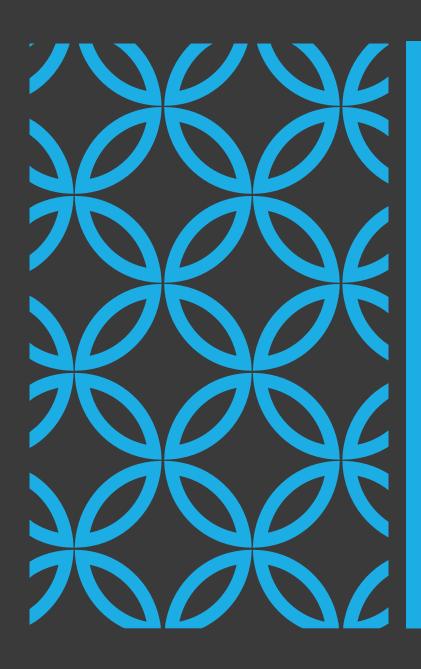


VIRTUAL BACKGROUNDS

In a Zoom meeting click the ^ arrow next to Start/Stop Video.

Click Choose a virtual background...

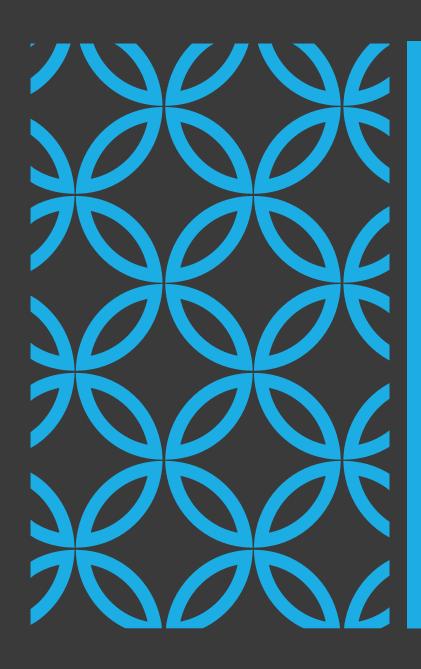




VIDEO BREAKOUT ROOMS

Video Breakout Rooms allow you to split your Zoom meeting into as many as 50 separate sessions for discussion, projects and more.

Let's try it!



ANNOTATE AND WHITEBOARDS

Host only

Enable all

ZOOM VIDEO WEBINARS



Chat: Set private and group panellist chat settings for attendees and panellists.



Q&A and polling: Manage and share audience input in Q&A dialog box where attendees ask questions with live or text answers.



Attendee raise hand: Increase attendee engagement by allowing virtual hand-raising.



Promote Attendees to Panelists: Panelists can communicate with the audience, respond in Q&A, and share their video and desktops.



https://zoom.us/webinar

We used some polling questions earlier on in the webinar.

If we wanted we could re-run the poll again to see if the answers are different.

You could even use a poll to vote on discussion topics or what to focus on during your online event.

Polls could be used to get feedback at the end of the session.

POLLS AND QUIZZES

CLOSE CAPTIONING FOR ACCESSIBILITY



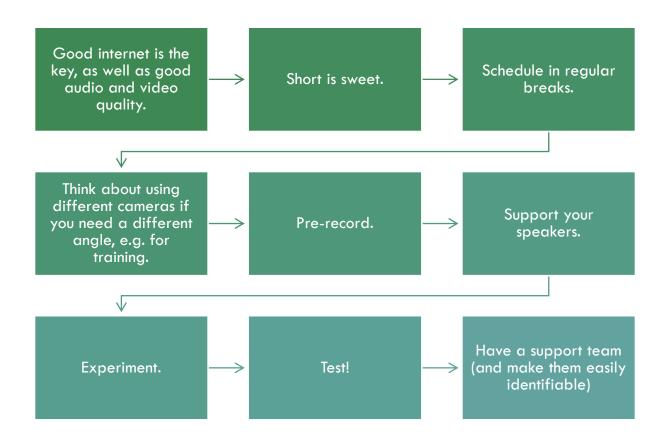
The host can type



You can allocate a participant to type

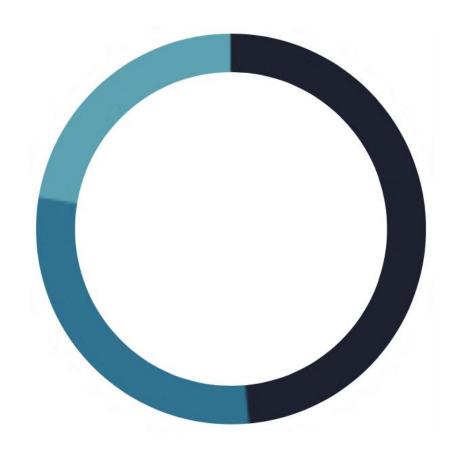


You can use automatic captioning, e.g. https://streamer.center/ - \$99 annually or \$9.97 per month — automatic captioning and transcripts



PRACTICAL ADVICE

LIVE OR PRE-RECORDED?



WHAT'S YOUR OPINION ON PRE-RECORDED SESSIONS?

- 48.5% I like them
- 29.0% I don't like them
- 22.5% I find it hard to tell the difference

Total Sample: 1,286

PRERECORDED CONTENT

https://youtu.be/Oot-yM-7za8



Choose Your Speakers Well



Focus on the Content



Virtual Goodies



Measure



Be Less Formal!

BEST PRACTICE TIPS FOR ONLINE EVENTS

PREPARE SPEAKERS

Eye contact!

Use an external microphone, a high-quality external camera, and a good source of light.

Encourage a plain, light-coloured background.

Create speaker guidance well in advance. Share tips for presenting on camera.

If pre-recording:

- Collect video samples well in advance before recording.
- Get speakers to record in segments.
- Edit the videos for consistency.
- Use two devices for live presentations with slides.
- Create a smooth flow.
- Presenting to a real person will make it feel more natural.

You would arrive early at a live event to see the space and sound check, do the same online. Prepare your 'space' so that you are confident everything is right before people dial in.



PREP AND CHECKS BEFORE GOING LIVE

PRE EVENT ATTENDEE INFORMATION

Prepare your audience and ensure they have the information they need, even if this is their first online event.



DO THINGS DIFFERENTLY



Send out a goodie bag through the post



Deliver a picnic/pizza/snacks to your participants



Send learning materials



Virtual Happy Hour (Quarantini!)

AFTER THE EVENT

Email messaging and follow ups

On demand content

Add to your YouTube Channel

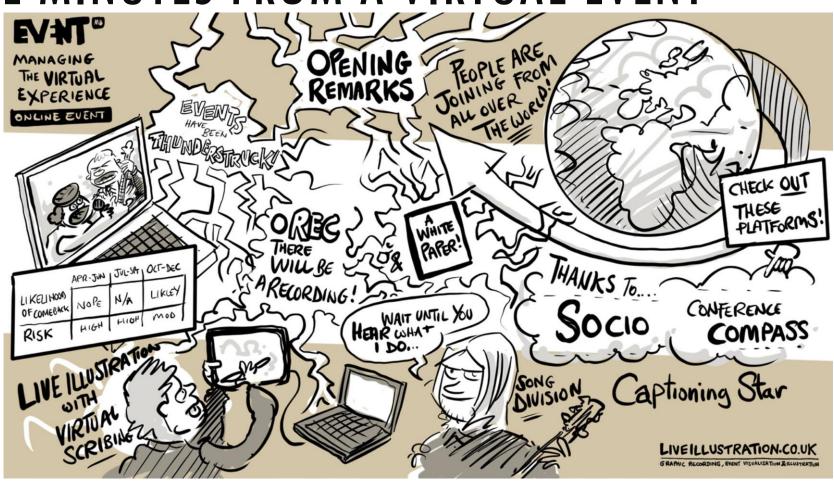
Create a Highlights Video

Make a Podcast

Write a blog post



CASE STUDIES: VISUAL MINUTES FROM A VIRTUAL EVENT





CASE STUDIES: VIRTUAL FÉIS ÌLE - #LAPHROAIGLIVE:

Think of it as an informal #LaphroaigLive:

No camera crews, no script, no room full of Friends...

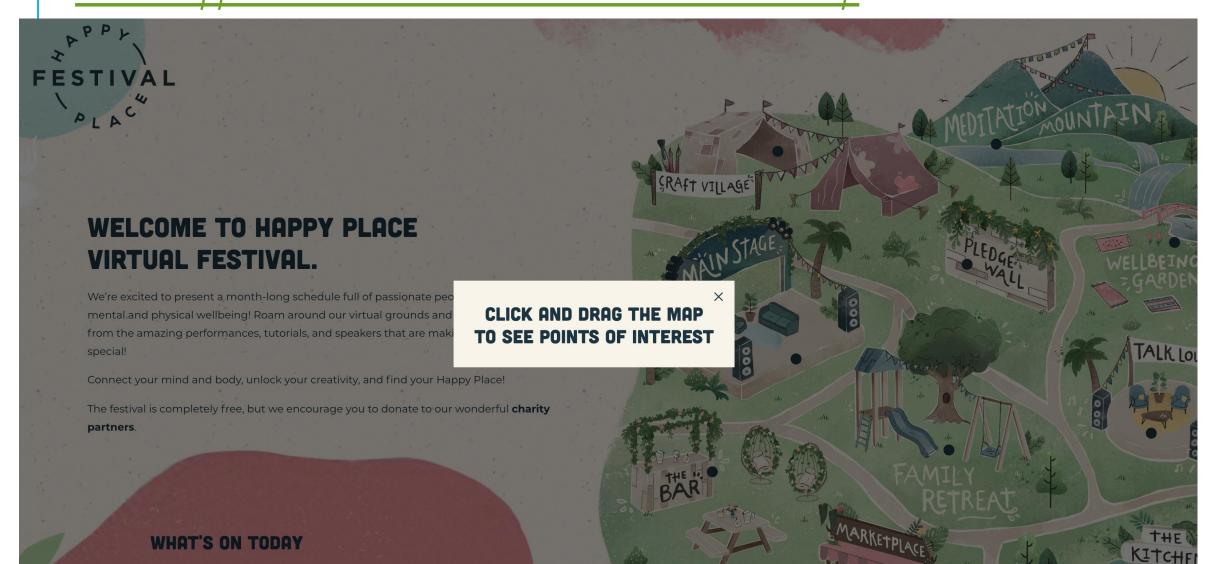
but a chance to sip a dram and share a toast together through the wonders of technology. https://youtu.be/WCH5vxfVfxo

https://youtu.be/u7CCKu8LBOQ



BLOGOSPHERE VIRTUAL FESTIVAL

HAPPY PLACE FESTIVAL - HTTPS://WWW.HAPPYPLACEFESTIVAL.COM/



CASE STUDIES: THE WEEKLY VIRTUAL PEN SHOW

Hosted via a Facebook Group



THE WEEKLY VIRTUAL PEN **SHOW**

Join Group

Q ...

Discussion

Members

Events

Media

Unread announcements · 16



The show is now closed. Thanks to everyone for participating!

Next show opens Friday at 7pm GMT.

Remember that you can still contact and make deals with exhibitors during the week -- just no new posts.

(1) 8

Like

Share

New activity

About

Due to the coronavirus, many pen shows will be cancelled -- probably for a few months. I therefore decided to set up a WEEKLY VIRTUAL PEN SHOW GROUP where you can show and sell your pens.

I hope this will help the pen community! Please read the rules! See less

Public

Anyone can see who's in the group and what they post

Visible

Anyone can find this group

Virtual stalls

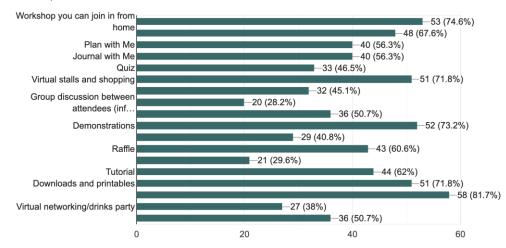
Panel discussions

Fireside chats

Journal / Plan with Me

International speaker

Which of the following would you like to see in an online, virtual event (please tick all that apply). 71 responses



PLANNERFEST

FURTHER READING AND RESOURCES

Online arts events (mainly USA): https://creative-capital.org/2020/03/18/online-arts-events-during-the-covid-19-outbreak/

UK:

https://www.tatler.com/gallery/best-virtual-onlineevents-may-2020-guide

https://www.theguardian.com/culture/2020/mar/28/cancelled-cultural-events-alternative-online-theatre-podcasts-comedy-art-pop-music-books

Zoom – Running Engaging Online Events: https://zoom.us/docs/doc/Running-Engaging-Online-Events.pdf

EventMB – Pivot To Virtual eBook: https://www.eventmanagerblog.com/pivot-to-virtual



CALL BINGO CALL BINGO



Is that a dog barking??

Sorry is someone typing? It's just really loud

[Loud painful echo/ feedback]

What's that noise? Can everyone mute?

Hello? Hello?

Sorry I didn't catch that, can you repeat?

Sorry I was on mute

I really think we should discuss [unintelligible]

Can everyone see my screen?